



The Fine Print

G.M. Notes

Over the past few months we have been working with the Board of Directors to develop a strategic plan for OSI. This process started by developing a series of topics and questions for the entire industry so that we have an understanding of what is expected from OSI when developing programs and products relevant to our partners and clients. The response to our survey was very positive, and had good representation from all facets of our industry. I would like to thank our customers for taking the time to be a part of our


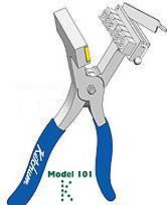




strategic plan and look forward to sharing the final outcomes from this process when it is completed. If you have any comments with regards to this process I would appreciate your call and would be happy to visit with you any time. You can reach me @ 1-800-493-2627 x 24.

Thank you again for your participation.

Dave Vandebroek
General Manager
Ontario Swine Improvement

KETCHUM TATTOO SUPPLIES

	Model 50D Ear Tattooer and Characters For use in piglets up to 4 days of age	Tattoo pliers: \$ 76.50 Characters: \$ 3.45
	Model 101 Ear Tattooer and Characters For piglets 4 to 21 days of age	Tattoo pliers: \$ 76.50 Characters: \$ 3.45
	Roll On Tattoo Ink	Green: \$ 6.20 Black: \$ 4.65
	Tattoo Paste Permanent tattoo ink paste.	Green 1 oz: \$ 5.60 Green 5 oz: \$ 16.70

Year Letters

U for 2008

W for 2009

X for 2010



The **POWER** of One...The **Vision** of Many

BMR Genetics

Bodmin Swine Genetics

Clarion Swine Genetics

Kolgie Swine Ltd.

Monoway Farms Ltd.

Novastar Genetics Inc.

CANADABRED COMPLETE

NOV 2008

ORDER DESK (800) 493-2627 x 23

*Lest
We
Forget*



In Flanders fields the poppies blow
Between the crosses, row on row,
That mark our place; and in the sky
The larks, still bravely singing, fly
Scarce heard amid the guns below.

~John McCrae, 1915

Pricing

Purebred semen prices (for farms participating in the sharing agreement)

RANK	Top 1%	Top 2.5%	Top 5%	Top 10%	Top 20%	
INDEX	Over 160	150 to 159	141 to 149	132 to 140	121 to 131	All others
PRICE	\$75.00	\$60.00	\$50.00	\$40.00	\$30.00	\$25.00

Purebred semen monthly discount rates (please refer to the chart above for base prices)

	MONTHLY USE	% DISCOUNT
A	1 to 4 services	0%
B	5 to 9 services	10%
C	10 to 15 services	15%
D	16 to 24 services	20%
E	25 and more services	30%

Commercial semen monthly discount rates

MONTHLY USE	% DISCOUNT	SAVING PER SERVICE	PRICE PER SERVICE
1 to 16 services	0%	\$0.00	\$13.50
17 to 28 services	5%	\$0.67	\$12.83
29 to 41 services	10%	\$1.35	\$12.15
42 to 82 services	18%	\$2.43	\$11.07
83 to 166 services	22%	\$2.97	\$10.53
167 to 249 services	24%	\$3.24	\$10.26
250 to 332 services	26%	\$3.51	\$9.99
333 and more services	30%	\$4.08	\$9.45

Line Semen: ideal use for gilt replacement – no discounts

CODE	DESCRIPTION	PRICE PER SERVICE
22-01	OSI Pooled Yorkshire Maternal *	\$20.00
22-04	French Hyper-Prolific Yorkshire Line	\$30.00
22-11	Bodmin Yorkshire Maternal Line	\$40.00
22-12	Foster Yorkshire Line Maternal	\$35.00
77-01	OSI Pooled Landrace Maternal *	\$20.00
77-09	Euro Landrace Maternal Line	\$30.00

*Our best maternal boards, ranking high on the DLI and having positive total born EBVs.

Rods:

Quantity	Gilt	Spiral	Foam/adpt	Foam/no adp
Pkg of 5	\$2.00	\$2.10	\$2.00	N/A
Pkg 25	\$9.50	\$10.00	\$9.50	\$10.00
50	\$16.00	\$17.00	\$16.00	\$20.00
500 (case)	145.00	\$155.00	\$145.00	\$155.00

Delivery

OSI Courier	Purolator Ground	Purolator Air	Fedex	Bus	Yantzi Feed Mill
\$15.00	\$25.00	\$50.00	\$60.00	\$25.00	\$5.00